

# Murphy Business Mountain West

Your Winning Business Brokerage Team From Main Street to Mid-Market M&A

## MAIN STREET OVER PAST 3 YEARS



**REGIONAL**  
**88**  
TRANSACTIONS

**\$67MM**  
ANNUAL ENTERPRISE VALUE

**\$300k - \$5MM**  
TRANSACTION RANGE

**NATIONAL**  
**378**  
TRANSACTIONS

**\$268MM**  
ANNUAL ENTERPRISE VALUE

## MID-MARKET M&A



**250+**  
TRANSACTIONS

**\$2B+**  
IN ENTERPRISE VALUE

**\$3MM - \$200MM**  
TRANSACTION RANGE

## SERVICES

- Business Sale & Buyside Advisors
- M&A/Investment Banking Advisory Services
- Business Valuations
- Recapitalizations
- Growth Capital Sources
- Minority or Majority Investors
- 100% Buyouts
- Exit Planning
- Management Buyouts
- Value Enhancement
- Partner Retirement
- Debt Sources
- Equipment Appraisals

## WHY PARTNER WITH MURPHY?

Proprietary Database featuring over 6,000 Private Equity firms and over 300,000 strategic and high net-worth buyers

Time-tested M&A facilitation process that ensures maximum value and multiple offers

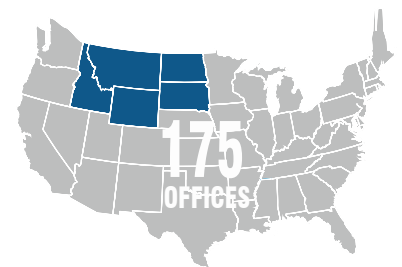
Featured listing on Murphy Business Sales proprietary website

Confidential listings on top National and International listing sites

Over 26 regional agents, over 250 nationwide



ID, MT, ND, SD, WY



NATIONWIDE

## MULTI-DISCIPLINED TEAM

CPAS	Certified M&A Intermediaries
Attorneys	Certified Business Intermediaries
Financial Analysts	Certified Valuation Analysts
MBAs	Security Brokers
Board-Certified Intermediaries	Machinery & Equipment Appraiser
Real Estate Brokers	

## INDUSTRIES WE'RE EXPERIENCED IN, BUT NOT LIMITED TO:

Contractors & Construction	Manufacturing
Healthcare	Finance & Insurance
Automotive	Real Estate
Cleaning & Janitorial	Food & Beverage
Distribution & Supply	Retail
Transportation	Technology

# Partner With Murphy to Maximize Your Company's Value

## Are You Looking To...

- Raise Growth Capital?
- Grow Through Acquisition?
- Work with Minority or Majority Investors?
- Remove Your Personal Guarantees?

## The Murphy Business Divestiture Benefits

- Experienced advisors you can trust
- Confidentiality always a priority
- Our fee is based on the successful sale of your company
- 24/7 assistance throughout the facilitation process
- Complimentary M&A Market Evaluation
- NDAs with all suitors before disseminating information
- Proprietary Facilitation Process
- Detailed offer comparison with financial and intrinsic metrics
- Maximum value with multiple M&A offers
- Focus on transaction parameters to maximize your after tax proceeds
- Attention-getting marketing materials and memorandums
- Advisory team coordination (CPA, attorney, financial planner, insurance, etc.)

### ABOUT MURPHY BUSINESS MOUNTAIN WEST

Murphy Business Mountain West is part of a network of over 250 full-time Merger and Acquisition and Business Broker professionals through the United States and North America. We utilize the Murphy network to take advantage of industry knowledge through our experienced team, buyer databases, and proven proprietary systems. Our relationships with our national network allow us to serve you as a trusted advisor much more effectively and efficiently than an independent business broker firm. With sales of well over hundreds of millions of dollars of businesses each year, we successfully represent our clients with experience and exposure in all industries. Whether the time has arrived to value and sell your business, or you are searching for the perfect existing business to buy, selecting the right business broker is critical to your success. We pride ourselves on our track record of successfully connecting qualified business buyers and sellers across Montana, Wyoming, Idaho, North Dakota, and South Dakota.

### FOR A CONFIDENTIAL DISCUSSION CONTACT

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